Final Suggested Prices as of 12/30/2016

Northland FBM Suggested Balance Sheet Prices by Ron Dvergsten

January 1, 2017 Suggested Balance Sheet Prices for Non-priced Commodities (2016 Analysis Year End)

**Crop Suggested Price ( Adjust Grain Prices to fit local market)**

Wheat, Spring $4.95/bushel

Wheat, Winter $3.75/bushel

Wheat, Durum $7.25/bushel

Barley, Feed $1.80/bushel

Barley, Malting $2.50/bushel (most contracted bushels in 2016 are at $4.00 or $4.50)

Oats $1.60/bushel

Rye $5.50/bushel

Soybeans $8.90/bushel

Corn $2.80/bushel

Flax $7.50/bushel

Canola $17.00/bushel

Sunflowers, Oil $13.50/cwt

Sunflowers, Confectionary $20.00/cwt

Beans, Navy $27.00-28.00/cwt

Beans, Pinto $28.00-29.00/cwt

Beans, Garbonzo $36.00-47.00/cwt

Beans, Black Turtles $30.00/cwt

Beans, Kidney $32.00-35.00/cwt

Grass Seed, Perennial Rye $61.00 per CWT.

Grass Seed, Kentucky Blue Grass $130.00 per CWT.

Grass Seed, Tall Fescue $ 55.00 per CWT.

Potatoes $9.00 per CWT.

Potatoes, Seed $13.00 per CWT.

**Forgage and Feed Suggested Prices Per Ton Values**

Alfalfa Hay $110.00 for 150 RFV add $.60 for each point RFV over 150 RFV and lower values for lower than 150 RFV

Mixed hay (Alfalfa/Grass) $ 75.00

Grass or Small Grain Hay $ 65-70.00

Hay, Low land $ 40.00-50.00

Haylage $60.00

Corn Silage $ 30.00-35.00

Corn Stalk Bales $ 50.00- 60.00/Ton

Corn Snaplage $100.00 (90-110)

Corn    $3.30/ bushel (average feed price for the Year)

Oats  $2.15/ bushel

Straw $ 50.00-60.00/Ton

Pasture, Well Managed $25/AUM

Pasture, Normal Managed $ 15/AUM

Pasture Cow/Calf Pair $ 18/ month on Pasture

Beef Feeder Steers @ 450lbs $160.00 per CWT Heifers @450lbs $140.00 per CWT

Beef Feeder Steers @ 550lbs $150.00 per CWT Heifers @550lbs $130.00 per CWT

Beef Feeder Steers @ 770lbs $130.00 per CWT Heifers @770lbs $120.00 per CWT

Beef Feeder Steers @ 900lbs $120.00 per CWT Heifers @900lbs $120.00 per CWT

Finished Cattle @ 1350lbs $115.00 per CWT

Finished Cattle, Dairy @ 1500lbs $100.00 per CWT

Dairy Bull, Calves $ 100 per calf

Dairy, Heifer, Calves $ 200 per calf

Lambs, Slaughter Weight (150-200) $ 135 per CWT

Lambs, Feeder Weight (70-80) $ 170 per CWT

Weaner, Pigs $ 30 per head

Feeder Pigs, 40 pound ave. $ 35 per Head

Beef Cows $1400 per head average (1200-1600)

Bred Beef Heifers $1600 per head average (1350-1900)

Dairy Cows $1200 per head average

Bred Dairy Heifers $1300 per head average

\*Dairy Feeder Steers 15-20 cents a pound under Beef Feeder Steer prices