## How Did Farms Stack Up Historically?

## Historical information for Southwest, South Central & Southeast Minnesota

The source of the green, yellow, and red credit risk rating is from "Weighing the Variables" by David M. Kohl. He considers the six (6) color coded factors below to be key indicators of financial credit quality.

	The farm business enjoys a competitive position
Larry I Cilow	The farm business has some early caution signs
Late 1 dilett	The farm business has some major caution signs
Red	The farm business could face some major obstacles



Edio Tollow			,		0							
Red	The farm bu	ısiness cou	ld face som	ne major ob	stacles							
Ī	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	7
Current Ratio - Multiple-Ei	nterprises	s	•		•		•		•		•	Dame of
Top 10 Percent	2.54	2.38	2.42	2.68	3.21	2.37	2.12	2.28	2.30	2.24	2.22	1111
High 20 Percent	2.41	1.81	2.32	2.66	2.90	2.40	2.24	2.21	2.21	2.11	2.20	Vilinnosota VUost
Average Farms	1.98	1.75	2.04	2.26	2.50	2.03	1.79	1.64	1.62	1.57	1.51	COMMUNITY & TECHNICAL COLLEGE
Low 20 Percent	1.45	1.15	1.27	1.37	1.48	1.60	1.23	1.23	1.19	1.12	1.07	Canby • Granite Falls  ackson • Pipestone • Worthington
Farm Debt to Asset Ratio	(Market)											Jackson • Pipestone • Worthington
Top 10 Percent	45%	39%	42%	39%	38%	39%	42%	38%	39%	40%	39%	<mark>7</mark>
High 20 Percent	44%	42%	43%	40%	40%	38%	40%	39%	40%	41%	39%	<mark>f</mark>
Average Farms	46%	45%	45%	43%	42%	40%	43%	45%	45%	45%	46%	
Low 20 Percent	51%	54%	55%	50%	51%	46%	52%	54%	54%	53%	55%	
-		•			•	•	•	•	•	•	•	-
Rate of Return on Farm As			Majority	of Asse	ts (Cost)							_
Top 10 Percent	19.0%	12.7%	16.9%	16.9%	17.9%	7.8%	12.5%	5.8%	5.8%	6.8%	5.9%	_
High 20 Percent	17.6%	11.6%	15.9%	15.8%	17.3%	7.4%	10.4%	5.2%	5.6%	6.3%	5.2%	South Central College
Average Farms	10.8%	5.3%	11.5%	11.5%	13.7%	2.6%	3.7%	0.8%	1.4%	1.9%	1.0%	South Central Conege
Low 20 Percent	-4.1%	-7.1%	0.3%	-0.6%	1.0%	-6.2%	<b>-5.5</b> %	-5.2%	-4.0%	-3.8%	-4.0%	
Term Debt Coverage Ratio	)											
Top 10 Percent	443%	316%	448%	462%	540%	236%	336%	197%	199%	215%	233%	
High 20 Percent	401%	285%	408%	429%	491%	218%	297%	178%	190%	203%	208%	
Average Farms	245%	145%	278%	294%	363%	102%	133%	77%	90%	102%	91%	
Low 20 Percent	-22%	-65%	66%	71%	94%	67%	47%	-46%	-20%	-13%	-21%	
Operating Evpense Batic												
Operating Expense Ratio Top 10 Percent	62.1%	66.3%	61.6%	65.2%	57.6%	73.2%	73.3%	73.8%	72.7%	72.8%	72.7%	
High 20 Percent	62.5%	67.2%	61.9%	65.5%	59.9%	72.5%	73.8%	74.5%	73.8%	74.2%	74.7%	RIVERLAND
Average Farms	71.1%	77.8%	66.9%	68.8%	64.7%	81.4%	79.8%	84.6%	83.0%	82.3%	84.3%	
Low 20 Percent	96.3%	101.5%	86.9%	86.2%	86.3%	99.9%	99.2%	99.6%	96.2%	96.6%	97.4%	Community College
2011 2011 6106111	30.070	101.570	00.070	00.Z /0	00.070	33.370	JJ.2 /0	33.070	30.270	30.070	J1.470	
Interest Expense Ratio												_
Top 10 Percent	3.6%	3.4%	3.2%	2.6%	2.5%	2.9%	2.2%	3.0%	3.3%	3.2%	3.9%	
High 20 Percent	3.9%	3.8%	3.6%	2.8%	2.7%	3.1%	2.4%	3.2%	3.5%	3.4%	3.9%	
Average_Farms	4.8%	4.9%	4.5%	3.8%	3.4%	3.9%	3.7%	4.2%	4.6%	4.8%	5.4%	
Low 20 Percent	5.0%	5.6%	6.7%	7.0%	5.4%	4.5%	6.1%	4.7%	5.4%	6.1%	6.6%	<u>.</u>



