

PEP Agenda

Tuesday April 16-Wednesday April 17

Holiday Inn Detroit Lakes

Tuesday, plan on 1 to 5:30 pm, eating supper at Spitfire (across the parking lot) at 6:30

11 am – 1 pm: One on one help with files. No presentations, just bring your computer and your questions and we'll have veteran instructors who can help you with your specific questions. Lunch will be served at noon.

List of Attendees: Betsy, Pauline, Ron D, Craig W, Linda C

1 pm: How did analysis season go? I want you to answer 3 questions:

1. List one thing you did well this analysis season (ex, loved using evernote, sent info out ahead of time, used webex)
2. List one thing you need to improve for the next analysis season (ex, better relationship with bankers, don't let farmers procrastinate)
3. List one (or two) things you will do differently before the next analysis season (get enterprising done in the fall, more group meetings)

2 pm (Bill, Greg, Ron): Mediation and bankruptcy roundtable: What is our role? How do we help farmers navigate? How do we develop an exit plan? How do we know when a farm is no longer feasible? Bill, Greg and Ron have been through many restructures, mediations and bankruptcies. Bring your questions and take advantage of their expertise.

3:30 pm: Alison Rickman, MDI

4 pm: The new dairy program and insurance (Jim Velde's speaker, time is not confirmed)

4:30: Finpack cash flows, There's no error check report so how can you double check your numbers?

Supper: Spitfire Grill, walkable from the Holiday Inn

Wednesday

Breakfast on your own at the hotel restaurant

8:15 am: Borrower training requirements, upcoming FBM calendar

9 am: Summer visits and preparing for 2019 analysis season (already)

11 am: Tour of Bergen's nursery, Mara Bergen, (218) 847-2138

Lunch at Zorbaz

1:30 Mary Nell Preisler, Statewide Mediation Coordinator, think about what our instructors told us Tuesday afternoon, and now ask all the questions that came up overnight.

2:30 Josh and Pauline: Who was deleted from the database and why?

3:30 pm: understanding hedging accounts

The goal is to be done by 4:30!