

June 4, 1993

TECHNICAL COLLEGE
STAPLES CAMPUS

Dr. Jay Noren, Chancellor
Minnesota Higher Education Board
55 Sherburne Avenue - Suite 110
St. Paul, MN 55103

Dear Dr. Noren,

On behalf of the six Regional Agriculture Program Managers in the Minnesota Technical College System, I would like to provide you with the enclosed Farm Business analysis reports. These reports are separated by geographic areas and prepared using a computerized analysis of students enrolled in Farm Business Management programs across Minnesota. This information is a basic aid for education delivered by FBM program instructors.

As Regional Program Managers, we work with instructors in all of the "Management" program areas. These programs are supervised by John Murray, Management Program Manager, at the current State Board of Technical Colleges. The six Regional Program Managers are located at the following Technical Colleges:

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|----------|-------------------------------------|------------------|
| Region 1 | Northwest, Thief River Falls Campus | - Verne Spengler |
| 2 | Brainerd/Staples, Staples Campus | - DelRay Lecy |
| 3 | Hutchinson/Willmar, Willmar Campus | - Jim Mollenaar |
| 4 | Southwestern, Jackson Campus | - Al Bruderie |
| 5 | South Central, Mankato Campus | - Dennis Jackson |
| 6 | Riverland, Austin Campus | - Vic Richardson |

Management programs in the Technical College system consist of five specific areas. A summary of each type of Management program is listed below:

<u>Program</u>	<u>Sites</u>	<u>No. of Instr.</u>	<u>FY92 FYE's</u>	<u>No of Students</u>
Farm Business Management	87	133	1683.19	5101
Small Business Management	30	49	475.88	1133
Lamb & Wool Management	5	8	52.00	158
Computerizing Small Business	3	3	38.81	118
Specialty Crop Management	1	3	35.30	107

We look forward to working with the Higher Education Board in an effort to make the transition as efficient as possible for Management programs in Minnesota. Feel free to contact any of us with any questions or suggestions.

Small business is the backbone of Greater Minnesota, whether located in a metro area, in small rural communities, or in the form of a farm business. Management education has a very positive impact on these businesses. We would appreciate the opportunity of meeting with you in the near future to discuss the unique aspects of these Management programs.

Thank you for your time and consideration.

Sincerely,

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DelRay Lecy
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