**AGRICULTURAL COMMODITIES MARKETING**

**FBMT 1170 Introduction to Farm Commodities Marketing** - This course is designed to introduce students to the various methods and tools to market farm commodities.

**FBMT 1173 Directed Study & Farm Commodities Marketing** - This course provides the student with the opportunity to use the various marketing methods and tools.

**FBMT 1223 Using System Analysis in Total Farm Planning** - This course enables study of concepts related to farm business analysis, and exploration of possible implications and/or solutions to these concepts. A systematic method to assess farm business strengths and weaknesses based on the analysis will be used.

**FBMT 2205 Special Topics in General Farm Management -** This course covers special topics of interest in general farm management. Analysis of special topics in general farm business management for students actively engaged in the operation and management of a farm business.

**FBMT 2212 Special Topics in Marketing -** Analysis of special topics in marketing for students actively engaged in the operation and management of a farm business.

**FBMT 1180 Applying Commodity Marketing Fundamentals** - This course is designed to teach students to apply the various methods and tools to market farm commodities.

**FBMT 1183 Directed Study Applying Commodity Marketing Fundamentals** - This course provides the student with the opportunity to apply marketing methods and tools to their individual farming operation.

**FBMT 1213 Managing a Farm System in a Global Economy -** This course assists the students in achieving awareness of development in agricultural policies and practices throughout the world and assessing the impact of these policies and practices on the profitability and viability of their farm business.

**FBMT 2201 Special Topics in General Farm** **Management** - Analysis of special topics in crop production for students actively engaged in the operation and management of a farm business.

**FBMT 2206 Special Topics in General Farm Management** - Analysis of special topics in crop production for students actively engaged in the operation and management of a farm business.

**FBMT 1190 Evaluating Farm Commodity Marketing Tools** - This course is designed to teach students to evaluate the various farm marketing tools and to select the tool appropriate to the present marketing situation.

**FBMT 1193 Directed Study and Evaluating Marketing Tools** - This course will allow the student to implement and use the marketing tools appropriate to the current marketing situation. Prerequisite:

**FBMT 2202 Special Topics in General Farm Management** - Analysis of special topics in crop production for students actively engaged in the operation and management of a farm business.

**FBMT 2207 Special Topics in General Farm Management** - Analysis of special topics in crop production for students actively engaged in the operation and management of a farm business.

**FBMT 2243 Using Financial Instruments in Farm System Management -** This course integrates the application of various financial instruments used in acquiring capital for use in the business and investigates the way in which both earnings and financial progress can be measured.

**FBMT 2170 Monitoring Farm Commodity Marketing Plans** - This course is designed to teach students to monitor and refine current farm commodity marketing plans. Emphasis will be placed on current market conditions and pricing opportunities.

**FBMT 2173 Directed Study Monitoring Marketing Plans** - This course will provide activities directed toward monitoring and refining the student‘s farm commodity marketing plan.

**FBMT 2208 Special Topics in General Farm Management** - Analysis of special topics in crop production for students actively engaged in the operation and management of a farm business.

**FBMT 2213 Special Topics in Marketing** - Analysis of special topics in crop production for students actively engaged in the operation and management of a farm business.

**FBMT 2263 Evaluating Farm System Programs -** This course develops an awareness of individuals and agencies, both public and private, which have expertise available to assist the farm operator to solve farm systems problems. It enables study and application of farm business evaluation concepts, and exploration of possible implications. Exact subject matter and time spent per topic will vary depending on student need, location, and time.

**FBMT 2180 Strategies in Farm Commodity Marketing** - This course is designed to help students plan marketing strategies necessary to achieve farm business and personal goals.

**FBMT 2183 Directed Study & Strategies in Farm Commodity Marketing** - This course will help students identify and implement marketing strategies necessary to achieve their farm business and personal goals.

**FBMT 2209 Special Topics in General Farm Management** - Analysis of special topics in crop production for students actively engaged in the operation and management of a farm business.

**FBMT 2214 Special Topics in Marketing** - Analysis of special topics in crop production for students actively engaged in the operation and management of a farm business.

**FBMT 2229/2239 Special Topics in Crops/Livestock** - Analysis of special topics in crop production for students actively engaged in the operation and management of a farm business.