**ADVANCED FARM BUSINESS MANAGEMENT**

**FBMA 2930 Fundamentals: Risk Management**- This course is intended to have the student enhance their decision-making skills relating to business risk management. This course will have the student further investigate tools available to their business that would be effective in reducing potential risk for their operation. Emphasis will be placed on having the student research risk management options that will meet their business, family, and personal needs.

**FBMA 2931 Applications in Risk Management**-This course is intended to have the student apply concepts in financial management that can be used in the development of a business risk management program. The student is to implement risk management tools that will assist in meeting their business, family and personal needs.

**FBMA 2932 Fundamentals: Strategic Planning**- This course will enable students to identify the elements necessary to evaluate and create a strategic plan for the business. Determining uses for the plan today and tomorrow and developing a plan to locate those team members necessary for strategic plan creation.

**FBMA 2933 Applications in Strategic Planning**- This course will provide practical application of strategic planning skills. Application skills will be practiced upon and applied to the student’s business and business plan.

**FBMA 2934 Fundamentals: Business Plans**-This course will provide practical application of the business plan. Application skills will be practiced and applied as the student’s business plan is prepared and implemented.

**FBMA 2935 Applications in Business Plans** - This course will provide the necessary instruction to put together and implement a business plan for the farm business.

**FBMA 2936 Directed Study: Decision Making** - This course will examine the individual, family and farm business decision-making process with emphasis on upgrading and improving decision making resources, tools and skills. Particularly, this course will lead the student to critically analyze information, applications and implications of decision-making as it relates to their own situation. Students will evaluate their own decision making process.

**FBMA 2937 Directed Study: Advanced Communications**- This course will assist the student in further acquiring and developing a higher level of communication skills. Students will review and evaluate various communication methods and techniques in dealing with and relating to individuals in both the public and private sector. Students will use this information in formulating an effective communication method and style. Additional course content may include student initiated or group activities.

**FBMA 2938 Directed Study: Technology Issues** - This course will deal with experiencing modern agricultural technological changes and determining if they fit into an individual’s farming operation.

**FBMA 2939 Directed Study: Family Transition**- This course provides the opportunity for the student to study the many aspects of farm business and/or family transition, which occur in the typical farm business.

**FBMA 2940 Directed Study: Personnel Management**-This course will organize skills for effective management of farm employees and agribusiness personnel through development of: handbooks, compensation/incentive packages, individual expectations/evaluations, and team meetings.

**FBMA 2941 Directed Study: Enterprise Alternatives -**This course will assist those students wanting to make changes in their farm business through enterprise expansion, addition or enhancement. The course will develop a set of procedures for exploring and evaluating alternative choices.