**FBMA 2200** **Current Issues in Farm Business Management** -This course is designed to assist students to further develop their skills in business management. It provides an opportunity for students to investigate and apply tools that may be effective in reducing potential risk, performing strategic planning, and revising business plans in their farm business operations. Emphasis is placed on the research of business management alternatives to meet their business and personal needs and goals.

**FBMA 2201 Directed Studies – Current Issues in Farm Business Management** -This course assists students to further develop their skills in business management. It provides an opportunity for students to identify current issues, maintain the financial and enterprise database, to generate financial statements, business analyses, and financial projections required for risk management planning, strategic management planning, and farm business plan development. This data also provides the basis for commodity market planning and tax management planning. Emphasis is placed on the development and maintenance of farm business data, reports, and plans.

**FBMA 2930 Fundamentals of Financial Management as it relates to Risk Management** -This course enhances the student’s decision-making skills relating to business risk management. The student will further investigate tools available to their business that would be effective in reducing potential risk for their operation. Emphasis will be placed on having the student research risk management options that will meet their business, family, and personal needs.

**FBMA 2931 Applied Financial Management as it Relates to Risk Management** -The student will apply concepts in financial management to develop a business risk management program. The student will implement risk management tools to assist in meeting business, family and personal needs.

**FBMA 2932 Fundamentals of Financial Mgmt/Strategic Plan Emphasis** -Students will identify the elements necessary to create, evaluate, and implement a strategic plan for the business. Student will utilize financial information and records to develop the strategic plan.

**FBMA 2933 Applied Financial Management/Strategic Plan Emp** -This course will provide practical application of strategic planning skills. Student will utilize financial information and records to apply the strategic plan.

**FBMA 2934 Fundamentals of Financial Mgmt/Business Plan Emphasis** -Students will identify the elements necessary to create, evaluate, and implement a business plan for the business. Student will utilize financial information and records to develop the business plan.

**FBMA 2935 Applied Financial Mgmt/Business Plan Emphasis** -This course will provide practical application of the business plan. Student will utilize financial information and records to apply the business plan.

**FBMA 2936 Directed Study – Decision Making** -This course will examine individual, family and farm business decision-making processes with emphasis on upgrading and improving decision making resources, tools and skills. Particularly, this course will lead the student to critically analyze information, applications, and implications of decision making as it relates to their own situation. Students will evaluate their own decision-making process.

**FBMA 2937 Directed Study – Communications** -This course will assist the student in further acquiring and developing a higher level of communication skills. Students will review and evaluate various communication methods and techniques in dealing with and relating to individuals in both the public and private sector. Students will use this information in formulating an effective communication method and style.

**FBMA 2938 Directed Study – Modern Agricultural Tech** -This course will deal with evaluating modern agricultural technological changes and determining if they fit into an individual's farming operation.

**FBMA 2939 Directed Study – Enterprise Alternatives** -This course will assist those students wanting to make changes in their farm business through enterprise expansion, addition, enhancement, or elimination. The course will develop a set of procedures for exploring and evaluating alternative choices.

**FBMA 2940** **Directed Study – Farm Business Family Transition Course Outcome Summary** -Students will study the many aspects of farm business and/or family transition which occur in the typical farm business. Both estate planning and transition planning will be explored.

**FBMA 2941 Directed Study – Personnel Management** -Students will organize skills for effective management of farm employees and agribusiness personnel through development of handbooks, compensation/incentive packages, individual expectations/evaluations, and team meetings.