**Directed Study – Decision Making**

**Course Outcome Summary**

**Course Information:**

**Organization:** Minnesota State  
**Developers:** FBM Curriculum Review Team  
**Course Number:** FBMA 2936  
**Type of Instruction:** Individualized  
**Total Credits:** 2.0  
**Total Hours of Instruction:** 8.0

**Description:**

This course will examine individual, family and farm business decision-making processes with emphasis on upgrading and improving decision making resources, tools and skills. Particularly, this course will lead the student to critically analyze information, applications, and implications of decision making as it relates to their own situation. Students will evaluate their own decision-making process.

**Course Outcomes:**

1. Implement decision-making process
2. Use analytical and problem-solving skills in decision making
3. List skills necessary to fulfill business goals
4. Gain knowledge about the differences among global farm economies and understand the implications these have on farm management
5. Recognize and analyze ethical and legal problems within farm business situations and choose a resolution
6. Discuss a complex farm business issue

**Course Outline:**

1. Implement the decision-making process
   1. Define the decision-making process
   2. Apply decision making tools and techniques developed in diploma and certificate programs
2. Develop analytical and action based decision-making skills
   1. Examine the role of predictions in the decision-making process.
3. Develop administrative skills as they relate to decision making
   1. Analyze errors in decision-making (detection and avoidance)
4. Develop team/project management skills for the decision-making process
   1. Evaluate decision-making traps (data vs. intuition)