**Directed Study – Farm Business Family Transition Course Outcome Summary**

**Course Information:**

**Organization:** Minnesota State  
**Developers:** FBM Curriculum Review Team  
**Course Number:** FBMA 2940  
**Type of Instruction:** Individualized  
**Total Credits:** 2.0  
**Total Hours of Instruction:** 8.0

**Description:**

Students will study the many aspects of farm business and/or family transition which occur in the typical farm business. Both estate planning and transition planning will be explored.

**Course Outcomes:**

1. Develop a plan to transfer a farm or business
2. Understand the tax implications of different types of farm transfers
3. Communicate future farm plans with stakeholders
4. Prepare a balance sheet to develop values used in the planning process
5. Determine the needs for retirement incomes and any gifting of the business
6. Determine the best business structure for the transition

**Course Outline:**

1. Outline the preferred future of the farming operation as it relates to family members
   1. Identify goals that owners/operators desire for the future of the family business
   2. Outline the avenues of transfer and the advantages/disadvantages of each avenue
   3. Discuss with family members their desires for the future of the operation
   4. List the risk of taking no action as it relates to transition planning
2. Develop a comprehensive transition plan for the family business
   1. Review balance sheet to assist in planning transition
   2. Perform a cash analysis to explore options for transition (gifting, retirement income, etc)
   3. Utilize the proper business structure to set in motion the transition