**Course Title**: Directed Study – Farm Business Family Transition

**Course Number**: FBMA 2940

**Credits:** 2

**Course Description:**

This course provides the opportunity for the student to study the many aspects of farm business and/or family transition which occur in the typical farm business.

**Course Outline:**

1. Outline the preferred future of the farming operation as it relates to family members

* List items that owners/operators desire for the future of the family business
* Outline the avenues of transfer and the advantages/disadvantages of each avenue
* Discuss with family members their desires for the future of the operation
* List the impacts of taking no action as it relates to transition planning

1. Develop a comprehensive transition plan for the family business

* Review balance sheet to assist in planning transition
* Perform a cash analysis to explore options for transition (gifting, retirement income, etc)
* Utilize the proper business structure to set in motion the transition

**Course Specific Outcomes:**

1. Develop a plan to legally transfer a farm or business;
2. Understand the tax implications of different types of farm transfers;
3. Communicate farm future plans between buyer and seller;
4. Prepare a balance sheet to develop values used in the planning process;
5. Determine the needs for retirement incomes and any gifting of the business; and
6. Determine the best business structure for the transition (LLC, corporation, sole proprietor).