**Application of Productive Enterprise Information**

**Course Outcome Summary**

**Course Information:**

**Organization:** Minnesota State  
**Developers:** FBM Curriculum Review Team  
**Course Number:** FBMT 1233  
**Type of Instruction:** Individualized  
**Total Credits:** 2.0  
**Total Hours of Instruction:** 8.0

**Description:**

This course describes procedures for applying enterprise information provided by computerized analysis of farm business accounts.

**Course Outcomes:**

1. Examine selected enterprise expense data to identify strengths and weaknesses
2. Complete a comparison of student enterprise data with regional data
3. Benchmark farm business enterprise analysis information
4. Verify enterprise contributions to farm profitability
5. Compare enterprise practices and technologies with benchmarks (special sorts)
6. Review the farm business management plan

**Course Outline:**

1. Benchmark enterprise analysis information
   1. Review selected enterprise data
   2. Compare selected enterprise data to industry benchmarks
2. Verify enterprise contributions to farm profitability
   1. Review enterprise profitability
   2. Rank enterprises by profitability
   3. Quantify the contribution of each enterprise
3. Compare enterprise practices and technologies with benchmarks (special sorts)
   1. Identify specific practices and technologies employed
   2. Identify benchmark data (special sort)
   3. Compare farm business results with industry benchmarks