**Course Title:** Special Topics - General Farm Management

**Course Number**: FBMT 2206

**Credits:** 2

**Course Description**

This course focuses on the analysis of special topics in general farm management for students actively engaged in the operation and management of a farm business. Student and instructor will choose from said topics to best fit student needs.

1. Tax planning
2. Balance sheet development
3. Cash flow planning
4. Analysis – whole farm
5. Enterprise analysis
6. Record keeping
7. Benchmarking
8. Production yields
9. Ratio interpretation
10. Goal setting

**Course Outline**

**I.            Determine a general farm management specific focus for the course based on your farm business**

A. Select general farm management area to be evaluated  
B. Identify factors for consideration  
C. Examine tools needed to assist with analysis

**II.            Investigate information related to the general farm management special focus**

A. Research publications and other sources of pertinent data  
B. Compare data for options related to focus area

**III.            Develop an implementation plan**

A. Identify key factors to include in plan  
B. Incorporate findings into plan  
C. Finalize the plan

**IV.            Implement the plan**  
**V.            Evaluate the plan**

A. Monitor actions  
B. Record findings   
C. Consider modifications to the plan as needed, based on findings

**Course Outcomes**

1. Identify the components related to the topic that are necessary to the operation.
2. Compile information to complete the topic.
3. Prepare the document.
4. Analyze reporting results.
5. Explain the effects of the results to operation.
6. Predict what impact this topic has on business profitability.