**Course Title**: System Plans and Projections

**Course Number**: FBMT 2253

**Credits:** 2

**Course Description:**

This course enables the combination of concepts for preparing farm system plans and projections, and the interaction of possible implications and/or solutions of these concepts.

**Course Outline:**

1. Review the farm business plan
* Review goals in relationship to the business plan
* Review historical trend data
* Identify areas for improvement
1. Evaluate business performance in relation to the vision for the future
* Benchmark business financial and production performance
* Compare business financial and production performance to industry standards
* Set standards for future performance
1. Revise the farm business plan
* Link the plan to goals
* Base revisions on historical farm performance
* Compare revised plan results to historical performance

**Course Specific Outcomes:**

1. Provide all basic data needed to develop a business plan
2. Evaluate the business plan based on realistic market expectations
3. Modify the plan to adhere to business goals