**Evaluating Farm System Programs**

**Course Outcome Summary**

**Course Information:**

**Organization:** Minnesota State  
**Developers:** FBM Curriculum Review Team  
**Course Number:** FBMT 2263  
**Type of Instruction:** Individualized  
**Total Credits:** 2.0  
**Total Hours of Instruction:** 8.0

**Description:**  
This course develops the student’s awareness of individuals and agencies, both public and private, which have expertise available to assist the farm operator to solve farm systems problems. It enables study and application of farm business evaluation concepts, and exploration of possible implications. Exact subject matter and time spent per topic will vary depending on student need, location, and time.

**Course Outcomes:**

1. Explain public agency programs that could impact business operations
2. Incorporate public and private program options in to a plan to improve the business
3. Assemble a management resource team
4. Analyze strengths and weakness of the business with the management resource team
5. Develop a plan of action for improving the business
6. Describe the implications of public and/or private programs on the farm financial plan

**Course Outline:**

1. Assemble management resource team
2. Identify key management resources
3. Recruit management resource team members
4. Host an initial management resource team meeting
5. Analyze strengths and weakness of the business with the management resource team
6. Conduct a SWOT analysis
7. Review the SWOT analysis
8. Identify strengths and weaknesses in the farm business
9. Develop a plan of action for improving the business
10. Analyze the business SWOT analysis
11. Prioritize areas to be addressed in the plan of action
12. Develop an action plan
13. Action plan includes monitoring