**Introduction to Financial Planning and Analysis**

**Course Outcome Summary**

**Course Information:**

**Organization:** Minnesota State  
**Developers:** FBM Curriculum Review Team  
**Course Number:** SCMT 1112  
**Type of Instruction:** Individualized  
**Total Credits:** 2.0  
**Total Hours of Instruction:** 2.0

**Description:**

This course will introduce the student to the process of financial planning and analysis for the specialty crop business. Students will establish an effective record keeping system and learn how to use the information to plan cash flow needs and monitor the performance of the business.

**Course Outcomes:**

1. Create a business analysis
2. Identify record system needs
3. Compare and contrast different software for record keeping
4. Develop cash flow projections using production costs and returns
5. Assess farm asset acquisition cash requirements
6. Assess farm operating cash requirements