A FARM RECORD FOR 1970

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A record of a 230 acre livestock and cash crop farm in southern Minnesota

Prepared for use as an exercise in farm accounting

Prepared by Department of Agricultural and Applied Economics University of Minnesota

This record is taken from the operation of an actual farm business. The farmer is a member of one of the southern Minnesota farm management services. This farm, which includes 230 acres of land, has dairy and hogs as the livestock enterprises, with some of the crops being sold for cash. The farmer owns 190 acres and pays cash rent for an additional 40 acres.

In order to save the student's time, many entries from the original record have been combined. For example, the farmer recorded 12 milk sales; these have been combined into four quarterly totals. Also, the farmer followed the recommended practice of making monthly entries of quantities of feed fed to livestock, but only year totals are reported here. In making these combinations, however, the essential characteristics of the business have not been changed. Most of the common farm accounting problems are illustrated by the entries that are included.

> For sale by Coffey Hall Bookstore University of Minnesota Institute of Agriculture St. Paul, Minnesota 55101

Instructions

Use a sharp pencil--do not use ink--be neat, follow instructions.

- 1. General Instructions
 - a. This class exercise and these instructions are prepared for use with the Minnesota Farm Account Book, third edition (1966). The data can, however, be used with other farm record books.
 - b. Throughout the book, quantities should be recorded whenever they are given.
 - c. Study the book and read all instructions carefully before starting work.
 - d. For your own convenience, write all entries in straight columns. It will save time and avoid errors in adding.
- 2. Enter assets and liabilities for January 1, 1970, into your Farm Account Book and Four Year Depreciation Schedule as follows:
 - a. Enter descriptions completely.
 - b. Enter <u>year of purchase</u>, cost, and <u>estimated life</u> for all depreciable assets that have been purchased.
 - c. Enter value on January 1, 1970, into "Beginning of Year" columns in the Farm Account Book and into the first group of columns in the Four Year Depreciation Schedule (in the Depreciation Schedule, write "70" at the top of the first group of columns and "71" at the top of the second group).
 - d. Enter the values in the "Total Value" columns, and also enter the appropriate shares in the "Operator's Share" and "Landlord's Share" columns.
 - e. Total all columns and check totals against the "Totals Sheet" at the end of this problem. DO NOT ADD DEPRECIATION CHARGED THIS YEAR UNTIL END OF YEAR.
- 3. Transfer these various totals of assets and liabilities at the beginning of the year to the first page of the leaflet, "Financial Summaries," that will be found in the envelope on the inside back cover. Calculate the Total Farm Capital and Farmer's Net Worth.
- 4. Enter the January transactions (receipts, expenses, and supplementary information) into your Farm Account Book. This problem is based on an actual farm business; however, many transactions have been combined in order to save student's time. This is true, for example, regarding feeds purchased and feeds fed. Rather than show the feed distribution by months, purchased

feeds are entered quarterly and home grown feeds have been combined into yearly summaries. Read the description of the lease arrangement, as given on page 4 of this problem, before you begin to make your entries. In order that you will not omit any items or enter some item twice, work systematically and place a check mark next to each item in this problem when it is entered into the Farm Account Book.

- 5. Enter the February monthly data in the same manner as instructed for January, and so on for each month of the year. (Complete all the entries for each month before proceeding to make any entry for the next month, unless the instructor gives different instructions.
- 6. Enter the assets and liabilities for December 31, 1970, into "End of Year" columns of Farm Account Book and into the 1971 columns of your Four Year Depreciation Schedule. Total all columns and check against the "Totals Sheet."
- 7. Repeat instruction 3 above for the December 31, 1970 data.
- 8. Add all other columns in the Farm Account Book and Four Year Depreciation Schedule and check against the "Totals Sheet."
- 9. Using the percentages given after the December transactions, calculate the household and personal share of expenses and receipts for the automobile, telephone, and electricity on pages 46 and 52 of the Farm Account Book. Subtract these household and personal shares from the total on those pages to determine the farm share.
- 10. Complete the Crop and Feed Check (inside back cover of the Farm Account Book). The instructions on these pages indicate the sources of all data needed. Enter the quantities and values for all purchased feeds; for home grown feeds use only quantities. The quantitity of home grown feeds fed will be found in the Monthly Feed Record, pages 26-27, of the Farm Account Book. The quantities of purchased commercial feeds fed can be determined from the disappearances calculated on the Crop and Feed Check and from the notations for purchases. Under actual farm conditions, this Crop and Feed Check is used to determine whether or not the quantities of feeds charged to livestock corresponds with the disappearances of these feeds; that is, the farmer compares line C with line D. If they do not correspond, the farmer must find and correct the errors in his records.
- 11. Calculate the values of Feeds Used by Livestock in Section D of the Crop and Feed Check. For home grown feeds (including the small amounts of corn and oats purchased for feed), use average prices (listed immediately following the December transactions); for purchased feeds, use actual costs.
- 12. Calculate value of unpaid family labor and board for hired labor, page 51. The necessary data are given immediately following the December Transactions.

- 13. Prepare the summary of "Family Living from the Farm," Section C of the leaflet, "Financial Summaries." Obtain the quantities and values from the pages and columns indicated.
- 14. Compute Return to Capital and Family Labor, Net Cash Farm Income, and Labor Earnings in Section B of the leaflet, "Financial Summaries," after transferring the values from the various pages and columns indicated on this table. The instructions for calculating earnings and income are given on the table.
- 15. Complete the "Crop Data," page 29. Be sure that the "Acres" add to 230. Calculate "Yield per Acre."
- 16. Complete the "Summary of Cash Household and Personal Expenses" and "Total Living Expenses" on the back page of the leaflet, "Financial Summaries."
- 17. Compare the farm business for 1970 with previous years.
- 18. Calculate the taxable net income (cash basis, operator's share) on form FM 7. Copies of this form are available from the Coffey Hall Bookstore, University of Minnesota, Institute of Agriculture, St. Paul, Minnesota 55101. The net farm profit can be calculated as of 1970 and the current year's tax rates and regulations applied. The operator has a wife and one son.
- 19. In order to make an analysis of the business, make the calculations shown on the back page of the leaflet, "Financial Summaries," and calculate the returns over feed from productive livestock, the net power expense, the net machinery, equipment and building expense, and rate of livestock production. The farmer from whom this information was obtained is a member of one of the southern Minnesota Farm Management Services. The analysis of these data will be most valuable if compared with the mimeographed annual reports of the services of 1970, Department of Agricultural and Applied Economics, University of Minnesota. These reports are for sale at Coffey Hall Bookstore.
- Description of lease arrangement: This farm, with machinery and livestock, was purchased in 1960. The farmer financed the purchase of real estate by means of a real estate mortgage. He has a chattel mortgage on the personal property. He rents 40 acres of adjacent land on a yearly basis and pays cash rent for this land.
- Depreciation Schedule: The farmer set up his depreciation schedule without assigning a salvage value to any of the items except for the purchase of some cows. He has claimed an additional 20 percent depreciation on several capital items purchased over the years.

Beginning Inventory, January 1, 1970

Description	Age, <u>y</u> ears	Year bought	Cost	Salvage value	Est. life	Deprec- iation	Value Jan. <u>1,</u> 1970
1 - 16		Raised on	farm				\$250 each
17 - 23		Raised on	farm				275 each
24		1/5/67	\$325	\$225	5	\$20	265
25		12/28/68	375	200	5	35	340
26		6 /20 /69	350	200	5	30	335

Dairy Cows - Grade Holsteins

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Other Dairy Cattle

Description	Age	Year bou <u>ght</u>	Cost		Value Jan. 1 <u>.</u> 1970
6 two-year-old heifers 9 yearling heifers 20 fall calves 11 steer calves	2 yrs. 1 yr. 1 /4 yr.	Raised o Raised o Raised o Raised o	n farm n farm	x	\$250 each 150 each 30 each 100 each

Description	No.	Year bought	Cost	Estimated life	Pounds	Value Jan. 1 <u>,</u> 1970
Boar	1				300	\$ 100
Sows	3				1200	180
Gilts	6				1500	300
Market hogs	23				4600	1150
Fall pigs	30				3000	750
Weaning pigs	22				250	264

Crop, Seed and Feed Inventory

Description	Quantity	Value Jan. 1, 1970
Corn	2200 bu.	\$2200
Oats	1300 bu.	780
Corn silage	55 tons	399
Alfalfa hay	90 tons	1800

Beginning Inventory (continued)

Non-farm Assets

\$

Value Jan. 1, 1970
\$ 590
116
200
1000
3500
500

Liabilities

Description	Jan. 1, 1970
Federal Land Bank real estate mortgage	\$20869
PCA chattel mortgage	9423

Beginning Inventory (continued)

Power, Machinery, Equipment, Land, Buildings (All operator's)

\$

Description	Year bou <u>g</u> ht	Cost	Estimated life-years	Annual de <u>p</u> .	Cost remaining Jan. 1, 1970
Power					
Ford car	1965	\$2390	5	\$400	Depreciated
3/4 ton Ford pickup truck	1968	2710	10	220	\$ 1780
770 Oliver tractor	1964	1900	15	130	1120
JD tractor	1967	705	5	130	282
· · ·					
IHC tractor (20% added first year depreciation taken)		3100	8	310	2170
Cub Cadet (20% added first year depreciation taken)	1968	385	8	38	252
Gas tank and stand	1965	85	20	4	65
Crop and General Machinery	1066	670	10	67	404
Plow Field cultivator	1966	672	10	67	404 Developing
Field cultivator	1959	350	10	35	Depreciated
Disk	1967	337	6	56	204
Corn planter	1968	200	3	70	70
Hay mower	1963	565	9	50	215
Side delivery rake	1965	400	10	40	200
Bale elevator	1964	114	10	11	48
<pre> 1/2 field chopper (20% added first year depreciation taken) </pre>	1969	500	6	65	370
Flail chopper	1967	1180	8	147	739
Manure spreader (20% added first year depreciation taken)	1968	625	8	60	440
Manure loader (20% added first year depreciation taken)	1969	400	8	40	280
Wagon and hoist (20% added first year depreciation taken)	1968	427	10	34	274
Wagon	1960	175	10	18	3
Flat bed rack	1967	75	10	8	56
Wagon box	1964	175	10	18	67
Wagon	1969	200	10	20	180
Wagon and chopper box (20% added	1969	200 850	6	115	620
first year depreciation take		830	0	115	020
Livestock Eguipment					
Milking machine & equipment	1966	1025	10	103	613
Milk cooler	1956	1576	20	80	536
Silo unloader and auger	1964	1150	10	115	470
Portable hog houses (20% added first year depreciation taker	1965 1)	298	10	24	120
Hog feeders	1969	74	8	9	65
Feed grinder (20% added first year depreciation taken)	1969	950	6	128	700
Bare Land		8000			8000
190 acres (owned)		8000			8000
40 acres (rented)		6000			6000

Beginning Inventory (continued)

Power,	Machinery,	Equipment,	Land,	Buildings
	(A1)	operator's	s)	

Description	Year bought	Cost	Estimated life-years	Annual de <u>p</u> .	Cost remaining Jan. 1 <u>,</u> 1970
Buildings	10/5	A 1(500	50	* 222	¢15510
House	1967	\$16500	50	\$330	\$15510
Barn	1960	8000	25	320	4800
Pole shed	1968	2660	30	90	2510
Milk house	1960	1800	15	120	640
Silo	1960	700	15	45	265
Hog house	1960	700	15	45	265
Corn crib	1962	225	10	22	71
Granary	1960	1500	20	75	770
Garage	1962	3000	25	120	2100
Water system	1965	928	20	46	726

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Data	Amour
Date Description FARM RECEIPTS	Amoun
2 17 market hogs sold, 3840 lbs.	\$ 1013
14 1 cow (no. 2) sold	284
20 Trucking	190
28 3 sows sold, 1345 lbs.	-
28 3 Sows Sold, 1343 Ibs.	323
FARM EXPENSES	(
5 10,400 lbs. comm. dairy cow feed	625
1,500 lbs. comm. other dairy fe	
7,055 lbs. comm. hog feed	470
850 lbs. milk replacer, O.D.	105
8 Car license	22
Truck license	45
9 Tractor repair	176
Farm Management Service dues	90
22 Manure spreader repair	32
23 Feed grinder repair	175
HOUSEHOLD AND PERSONAL EXPENSES	
5 Butchering beef ? ? Phrate be un	du 39
15 Bowling 600 bought	12
20 Hospital and clinic	84
21 Basketball game	14
24 Gifts	23
31 Groceries	80
SUPPLEMENTARY INFORMATION	
1 heifer transferred to dairy herd	300
3 calves born, 1 died	
l pig died	
FEBRUARY TRANSACTIONS	
Date Description	Amount
FARM RECEIPTS 2 2 calves sold, 200 lbs.	60
12 2 cows sold (nos. 4 & 5)	601
15 Trucking	100
	100
FARM EXPENSES	180
4 Fire insurance on farm buildings	35
5 32 bu. corn bought for hogs	35
7 Nails and supplies for RE upkeep	-
13 Barn lime	34
21 Insurance (car \$130, truck \$172)	302
25 Garage built (all farm share)	2250
25 year life, 5/6 of year's	
depreciation in year of purchas 28 Battery for tractor	se 34

HOUSEHOLD AND PERSONAL EXPENSES

11 Contributions to fund drives	10
Cleaning supplies	7
12 Basketball game	13

FEBRUARY	TRANSACTIONS	(continued

Date Desci	iption An	nount
HOUSEHOLD AND PERSON	AL EXPENSES (cont'd)
17 Dry cleaning	\$	4
Cosmetics		5
21 Bowling		10
28 Groceries		77

SUPPLEMENTARY INFORMATION 2 calves died 2 hogs died

1

MARCH TRANSACTIONS	
Date Description	Amount
FARM RECEIPTS 20 94,226 lbs. whole milk (3 mo.) (3699.8 lbs. BF)	\$ 4961
FARM EXPENSES	
7 Dehorning	21
20 Milk hauling (3 mo.)	242
Dairy supplies (3 mo.)	20 61
DHIA	
25 2000 lbs. min. & salt, dairy cows	
800 lbs. min. & salt, other dair	y 72 20
26 Farm magazine subscription 31 Repair & upkeep, livesock equip.	80
Wages for son for part time work	215
(1 mo. equivalent)	210
22 hours hired labor	44
Telephone expense (3 mo.)	40
Electric expense (3 mo.)	172
Paid on PCA loan (all principal)	960
HOUSEHOLD AND PERSONAL EXPENSES	
1 Church	45
13 Life insurance	186
15 Hospital and doctor	76
Drugs	119
20 Play tickets	10
Dairy products purchased at cream for home use (3 mo.)	ery 23
31 Groceries	23 88
Fuel oil	142
Clothing (3 mo.)	181
School supplies (3 mo.)	18
SUPPLEMENTARY INFORMATION	
3 heifers transferred to dairy herd	900
5 calves born, 2 died	

APRIL TRANSACTIONS	
Date Description	Amount
FARM RECEIPTS	
6 l cow sold (no. 24)	\$ 317
8 Federal gas tax refund	111
24 25 market hogs sold, 6045 lbs.	1466
26 8 steers sold, 6465 lbs.	1778
30 Trucking	175
FARM EXPENSES	
7 13,205 lbs. fertilizer	394
100 lbs. Ramrod and atrazine	160
9 FLB mortgage payment principal \$253	834
interest \$581	
15 10,950 lbs. comm. feed, dairy	657
261 bu. oats, hogs	142
7,000 lbs. comm. feed, hogs	466
17 ll bu. seed corn	203
46 bu. seed oats	83
Clean oat seed	6
12 bu. barley seed	26
5 bu. alfalfa seed	194
40 lbs. red clover seed	20
1 bu. orchard grass seed	19
23 Car brakes repaired	104
HOUSEHOLD AND PERSONAL EXPENSES	
8 Estimated Fed. income tax pay.	750
Balance due on Fed. income tax	103
Estimated State income tax pay.	200
Balance due on state income tax	129
15 Concert tickets	8
25 Gifts	22
30 Groceries	63
SUPPLEMENTARY INFORMATION	
2 heifers transferred to dairy here	3 600
2 calves born	1 a al
6 litters (30 pigs) farrowed, 10 di _1 hog died	Lea
31 acres of oats were planted (14 of	f these
were rented) (46 bu. purchased seed	plus
40 bu. from feed oats used)	
8 acres of barley were planted (12 b	ou. seed
used)	
All small grain was seeded with alfa (5 bu. seed) and red clover (40 lbs.	
MAY TRANSACTIONS	
Date Description	Amount
FARM RECEIPTS	
	\$ 350
25 l cow sold (no. 18)	51 K
27 Trucking	180 🗸

	Description		Amount
Date FARM EXPENSE			mount
the second se		¢	0.4
7 Tractor t:		. \$	34
•	ter (\$600 list	•	400
	ceived on 1968		
	5 year length		
	ar of depreciat	tion taken	
on new p	olanter		
	on planter (er		12
	pense in repair		
operatio	on of crop mach	ninery)	
15 Truck repa	airs	-	94
20 Hog wormer	r		11
	l supplies and	pump repair	r 130
25 26 bu. soy	vbean seed		,105
	ion for beans		5
31 1/2 real e	estate taxes,]	190 acres	345
HOUSEHOLD ANI	D PERSONAL EXPE	ENSES	
6 Dry clean:	ing		7
15 Draperies			13
20 Paint for	living room		8
22 Hospital :	insurance		85
13 Groceries			97

SUPPLEMENTARY INFORMATION There were 27 dairy cows and 30 other dairy cattle on pasture 15 days. 46 acres of corn for grain were planted (21 of these are rented) (11 bu. seed used). acres of corn for silage planted. 21 acres of soybeans planted (26 bu. seed). In addition, there are 45 acres of alfalfa hay (5 of these are rented), 22 acres of alfalfa pasture, 20 acres of non-tillable pasture, 20 acres of timber, 5 acres of waste and roads, and 5 acres in homestead.

JUNE TRANSACTIONS			
Date Description	Amount		
FARM RECEIPTS			
6 PCA loan	\$ 3300		
12 Creamery co-op patronage refund (\$85 cash, \$330 equity)	415		
15 17 market hogs sold, 4130 lbs.	1038		
State gas tax refund	56		
20 113,947 lbs. whole milk (3 mo.) (4160.9 lbs. BF)	5749		
25 Haying	279		

 \mathfrak{B} eal estate taxes on the 40 acres of till-

Zble land rented is \$200.

JUNE TRANSACTIONS (continued)	
Date Description	Amount
FARM EXPENSES	
3 Tractor repair	5 44
8 Fly spray	40
10 14 bales twine for baling hay	78
Gravel for driveway	100
Grading driveway (real est. upkeep) 57
20 DHIA (3 mo.)	60
Milk hauling (3 mo.)	308
Dairy supplies (3 mo.)	20
21 Farm protection insurance (general	
farm expense)	35
Mower repair	20
23 Hydraulic cylinder (mach. upkeep)	51
26 1/2 year's rent for 40 acres	500
29 1970 Pontiac (\$4793 list price,	
\$1543 received on car traded)	3250
5 year length of life $(1/2 \text{ farm},$	
1/2 personal)	
Sales tax on car (rep & oper exp.)	98
30 Repair & upkeep, livestock equip.	51
Wages for son (1 mo equivalent)	215
37 hours hired labor	74
Telephone expense (3 mo.)	35
Electric expense (3 mo.)	154
PCA payment	3572
principal \$2821	
interest \$751	
1001030 4/01	
HOUSEHOLD AND PERSONAL EXPENSES	
1 Church	55
7 Gifts	65
12 Major medical insurance	109
15 Drugs	80
School expenses	7
20 Dehumidifier	80
23 Beauty shop	8
30 Groceries	134
Clothing (3 mo.)	174
Haircuts (6 mo.)	24
HETTORES (O MO.)	24
SUPPLEMENTARY INFORMATION	
4 litters (36 pigs) farrowed, 6 died	
There were 27 dairy cows and 31 other	

4 litters (30 pigs) farrowed, o die	30
There were 27 dairy cows and 31 othe	er
dairy cattle on pasture 30 days.	
67 tons alfalfa harvested (60 tons of	n
Swned land, 7 tons on rented land)

Station	JULY TRANSACTIONS	
Date	Description	Amount
FARM RECEIPT	S	
8 1 market	hog sold, 200 lbs.	\$ 52
9 PCA loan		2250
27 Haying		206

JULY TRANSACTIONS (continu	ued)
Date Description	Amount
FARM EXPENSES	
6 White wash barn	\$ 45
8 Hay swather/conditioner (\$2650	2150
list price, \$500 received for	r
fully depreciated mower trade	ed)
8 year length of life, 20% ac	dded
first year depreciation, $1/2$	year
annual depreciation taken	-
Sales tax on swather/condition	er 65
17 Tractor distributor repair	19
27 7300 lbs. comm. feed, cows	438
5600 lbs. comm. feed, hogs	410
HOUSEHOLD AND PERSONAL EXPENSES	
15 Life insurance	120
18 Gifts	46
31 Groceries	110
SUPPLEMENTARY INFORMATION	
1 market hog butchered, 200 lbs.	50

1 market hog butchered, 200 lbs. 50 There were 27 dairy cows and 31 other dairy cattle on pasture 30 days. 40 tons alfalfa hay harvested (35 tons on owned land, 5 tons on rented land). 1270 bu. oats harvested (850 bu on owned land, 420 bu. on rented land). 480 bu. barley harvested.

AUGUST	TRANSACTIONS

AUGUST TRANSACTIONS		
Date Description A		mount
FARM RECEIPTS		
3 3 market hogs sold, 900 lbs.	\$	180
24 2 cows sold (nos. 15, 16)		562
25 Haying		275
29 3 steers sold, 2600 lbs.		634
31 1 boar sold, 312 lbs.		44
FARM EXPENSES		
2 Combine repair		12
21 Combining small grains		150
28 Eave spouts and lumber (farm)		248
HOUSEHOLD AND PERSONAL EXPENSES		
4 Gifts		31
15 Dishwasher		215
18 Cleaning suppli e s		8
20 Doctor		140
24 Fuel oil		76
31 Groceries		77
SUPPLEMENTARY INFORMATION		
1 heifer transferred to dairy herd		300
3 calves born, 1 died		
There were 27 dairy cows and 31 oth dairy cattle on pasture 30 days.	er	

28 tons alfalfa hay harvested (25 tons on owned land, 3 on rented land)

SEPTEMBER TRANSACTIONS	
Date Description	Amount
FARM RECEIPTS 20 92,995 lbs. whole milk (3 mo.) 3105.2 lbs. BF	\$ 4553
<pre>FARM EXPENSES 16 Chopper repair 20 DHIA (3 mo.) Milk hauling (3 mo.) Dairy supplies (3 mo.) 24 Wind insurance 25 53 bu. oats, hogs 30 8850 lbs. comm. feed, cows 1700 lbs. comm. feed, other dairy 200 lbs. milk replacer 5000 lbs. comm. feed, hogs Repair & upkeep livestock equip. Wages for son (1 mo. equivalent) Telephone expense (3 mo.) Electric expense (3 mo.) PCA principal payment</pre>	51 60 251 23 100 33 535 77 39 367 74 215 33 130 1607
HOUSEHOLD AND PERSONAL EXPENSES 1 Church 15 Drugs School expenses 20 Miscellaneous household items 25 Gifts 30 Groceries Clothing (3 mo.)	45 71 78 15 9 78 111
SUPPLEMENTARY INFORMATION 1 heifer transferred to dairy herd 4 calves born, 1 died 4 litters (38 pigs) farrowed, 5 died There were 27 dairy cows and 28 other dairy cattle on pasture 30 days Harvested 105 tons corn silage	
OCTOBER TRANSACTIONS	
Date Description	Amount
FARM RECEIPTS 5 20 market hogs sold, 4760 lbs. 21 647 bu. soybeans sold 28 State gas tax refund	\$ 943 1747 107
FARM EXPENSES 8 Car repairs FLB mortgage payment principal \$260 interest \$574	200 834
9 Plow repair 21 Combining beans 31 1/2 real estate taxes, 190 acres Rent for 40 acres (1/2 year)	62 150 345 500

OCTOBER TRANSACTIONS (continue) Date Description	nue A	d) mount
HOUSEHOLD AND PERSONAL EXPENSES 7 Chair 31 Gifts Groceries	\$	50 13 108
SUPPLEMENTARY INFORMATION 1 heifer transferred to dairy herd 5 calves born		300
3 pigs died There were 27 dairy cows and 28 oth dairy cattle on pasture 15 days.	ner	
NCVEMBER TRANSACTIONS	A	
Date Description FARM RECEIPTS	Amo	ount
10 1 cow sold (no. 26) 4 sows sold, 1400 lbs.	\$	286 192
FARM EXPENSES 9 Truck repairs 24 Manure spreader repair 27 Farm Bureau dues 30 Dairy selling exp.(yr) (misc. lvs 30 Hog selling exp. (yr) expense)	stk.	105 65 15 51 134
HOUSEHOLD AND PERSONAL EXPENSES 15 Vacation 19 Butchering deer 23 Hospital and doctor 25 Beauty shop 29 Hospital insurance Gifts 30 Groceries		68 13 118 7 88 4 75
<pre>SUPPLEMENTARY INFORMATION 2 heifers transferred to dairy here 6 calves born 46 acres corn harvested (2500 bu on owned land, 1680 bu. on rented land). 21 acres soybeans harvested - 686 bu</pre>		600
DECEMBER TRANSACTIONS		
Date Description	Ал	ount
FARM RECEIPTS 12 Creamery co-op patronage refund cash \$315		
equity \$145 20 88,676 lbs. whole milk	2	850

20 88,676 lbs. whole milk 4850 3473.1 BF

21 3 bulls sold, 1500 lbs.33027 Elevator co-op patronage refund170

27 Elevator co-op patronage refund 170 cash \$35 equity \$135

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DECEMBER TRANSACTIONS (conti	<u>nued</u>
Date <u>Description</u>	Amount
FARM EXPENSES	
7 532 lbs. mineral & salt, hogs	\$83
l2 Corn drying	508
15 Corn shelling	546
C o rn hauling	35
19 Farm magazine subscription	10
20 Dairy supplies (3 mo.)	26
DHIA (3 mo.)	61
Milk hauling (3 mo.)	189
29 Tractor repair	297
30 Repair of livestock equipment	206
PCA loan payment	1158
principal \$441	
interest \$717	
Bl Wages for son $(l\frac{1}{2}mo. equiv.)$	325
Electric expense (3 mo.)	140
Telephone expense (3 mo.)	28
Breeding fees (year)	246
Veterinaryall dairy (year)	295
Grind & mix hog feed (year)	75
Meals on selling trips (year)	30
Gas and oil (year)	1723
tractor \$1083	
truck \$354	
auto \$286	

DECEMBER TRANSACTIONS (continued)

DECEMBER_IRA	NSAULIUNS <u>Icontinue</u>	1
Date De	scription	Amount
HOUSEHOLD AND PER	SONAL EXPENSES	
1 Church	9	s 95
10 Fuel oil		41
12 Major medical	insurance	109
15 Drugs		121
School expense	S	80
- 19 Gifts		135
- 22 Koegh plan (re	tirement investment)	705
31 Dairy products	purchased from	
creamery for	home use (9 mo.)	58
Groceries		107
Clothing (3 mo	•)	114
Haircuts (6 mo	•)	24
SUPPLEMENTARY INF	ORMATION	
l heifer transfer	red to dairy herd	300
5 calves born	·	
4 litters (40 pig	s) farrowed, 21 died	I
	ilk used in the home	
•		

during the year

SUPPLEMENTARY INFORMATION FOR COMPLETING YEAR'S RECORDS

Feeds Fed - January-December

Livestock	Corn	Oats	Barley	Alfalfa ha <u>y</u>	Corn sil <u>a</u> ge	Comm. feed	Salt, miner <u>a</u> l	Whole milk
	bu	bu	bu	ton	ton	lb	lb	gal
Dairy cows	1662	1240	400	82	90	37500	2000	
Other dairy cattle	750	480	80	51	10	4250	700	500
Hogs	1000	314				24655	532	

Average milk test 3.7

Average prices for home grown feeds:

Corn	\$ 1.15/bu.
Oats	.60/bu.
Barley	.85/bu.
Alfalfa hay	20.00/ton
Corn silage	7.25/ton
Whole milk	.38/gal.
Pasture	
Cows	4.00/hd/mo. 2.00/hd/mo.
Young cattle	2.00/hd/mo.

Distribution of	costs:	Household
	Farm	or personal
Auto	50%	50%
Telephone	80%	20%
Electricity	75%	25%

The equivalent of $l\frac{1}{2}$ months was worked by unpaid family labor @ \$250 per month.

There was $3\frac{1}{2}$ months of board for hired labor @ \$60 per month.

Age			
Description years	Value	Description	Value
Dairy cows		Non-farm assets	
1	\$ 250	Cash surrender value of life ins.	\$ 605
3	250	Shares in marketing organizations	116
6	250	Savings account	300
7	250	Cash in bank	150
8	250	Household goods	3500
9	250	Clothing and jewelry	500
10	250	5 0 1	
11	250	Liabilities	
12	250	FLB real estate mortgage	20357
13	250	PCA chattel mortgage	9144
14.	250		,
17	275	Power, Machinery, Equipment and Build	linas
19	275	For all items that were on hand on	
20	275	first, deduct depreciation for a ye	
21	275	obtain the value of December 31, wh	
22	275	the same as the cost remaining at t	
23	275	ginning of the next year. For depu	
25	305	livestock or machinery purchased in	
12 1970 heifers fresh.	3600	depreciate for the number of months	
	0000	been on the farm to obtain the rema	
Other dairy cattle		cost on December 31. When recording	
1 2-year-old heifer	250	or depreciation on the depreciation	
14 yearling heifers	2100	ule, carry only to the nearest full	
18 fall calves	540	(do not record cents). No deprecia	
ll steer calves	1100	can be charged for the land; value	
II Steel Calves	1100	end of the year is the same as at t	
Hogs Pounds		ginning.	me be-
4 sows 1600	200	griming.	
30 market hogs 6000	960 2 0		
30 fall pigs 3000	450		
19 weaning pigs 270	175		
19 weating prgs 270	115 /		
Crops, seed, feed			
3000 bu. corn	3750		
800 bu. oats	480		
60 tons corn silage	435		
92 tons alfalfa hay	1840		
72 LUIIS ATTATTA HAY	1040		

Ending Inventory, December 31, 1970

Page	Column	Amount	Page	Column	Amount	Page	Column	Amount
			17	3	13	49	•1	
2	2	1460	17	4	4852	49	18	\$ 974
	2	\$ 139		6	\$ 909	51	20	\$ 1088
	4	500	Ø			51		
	4	\$ 190		11	96		26	\$ 890
	8	389,844		12	24,727		27	\$ 690
	10	14439.0		14	\$ 5601		28	\$ 200
	11	\$20113	05	10	¢ 1160		30	1 ¹ / ₂ mo.
	14	\$ 990	25	18	\$ 1163		30	\$_375
				•			31	3 <u>1</u> mo.
3	1	\$89	29	2	190		31	\$ 210
	10	\$ 81		8	40		35	\$ 1000
5	2	12	31	18	\$ 5179	52	8	\$ 480
	3	\$ 3600		23	\$ 6505		12	\$ 136
	8	26					12	\$ 109
	9	\$ 6865	, 36	68	\$ 4869		16	\$ 596
	13	30 🖌					16	\$ 447
	14	\$ 8305	37	12	\$ 1747			
	25	8				53	3	\$ 1405
	26	\$ 2101	39	18	\$ 1293		8	\$ 1045
7	16	26	40	3	\$ 2379	54	3	\$ 5550
	18	\$ 6865					10	\$ 6342
	24	30	41	3	\$ 586		11	\$ 2623
	26	\$ 8305	. 2	8	\$ 587		13	\$30293
	20	¥ 0000		11	\$ 54		14	\$29501
8	7	12		12	\$ 45		TA	Ψ2/301
0	8	\$ 3600		12	¥ 40	55	5	\$ 5906
	13	46	42	5	\$ 8050	55	6	\$ 6633
	15	\$ 4550	74	5	\$ 6425F		13	\$ 1011
	19	\$ 4550 44		5	Ψ 0 4 201		10	\$ 1011
			44	3	\$ 274	57	6	\$ 250
	21	\$ 3990	44	3	Φ 2/4	57	12	
0	00	16	45	33	¢ 1702		12	\$ 1200
9	22	16	40		\$ 1723 \$ 1590E	50	15	¢ 1007
	25	\$ 2802		33	\$ 1580F	59	15	\$ 1227
	0			37	\$ 1083 \$ 1083		24	\$ 297
16	3	1		37	\$ 1083F	(0		* 050
	4	200		39	\$ 354	60	6	\$ 358
	5	\$ 50		39	\$ 354F		12	\$ 591
	7	85		41	\$ 286			•
	8	10,850		41	\$ 143F	61	6	\$ 68
	9	\$ 2744					12	\$ 183
	12	83	47	19	\$ 970			
	13	10,870		19	\$ 693F	62	6	\$ 135
	14	\$ 1785		22	\$ 416		12	\$ 348
	18	18		22	\$ 416F			
	19	144		24	\$ 554			
	20	42		24	\$ 277F			

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Totals by Pages and Columns for "A Farm Record for 1970" (Third Edition)

Pages	Description		1970	Depreciation	1971
2-3	Auto and truck		1780 1780F	545 382F	4485 3023F
10-11	Mechanical power and cro machinery	p and general	8059	1989	8620
14-15	Livestock equipment		2504	459	2045
14-15	Bare land	Total	14000		14000
		Operator	8000		8000
		Landlord	6000		6000
16 - 17	Operator's house		15510	330	15180
18 - 19	Buildings, fencing		- 8215 - 12,147	-575 958	7640 3439

Totals by Pages and Columns for "A Farm Record for 1970" - Depreciation Schedule

Totals for Crop and Feed Check for "A Farm Record for 1970"

Corn grain Oats Barley Corn silage Alfalfa hay Commercial feed for dairy cows Commercial feed for other dairy cattle Commercial feed for hogs Mineral and salt for all livestock	\$3923 1226 408 725 2660 2255 281 1713 335
Pasture	840
Whole milk	190
Total feed fed	\$14556
Dairy cows Other dairy cattle Hogs	\$ 8263 3153 <u>3140</u>
Total feed fed	\$14556

Item	1966	1967	1968	1969	1970
RETURNS AND NET INCREASES	A1 46 00	A 1 5 001	A15 00 4	A1001 4	^
Dairy cows	\$14628	\$17091	\$17984	-	\$
Other dairy cattle	3348	3910	5752	4456	
Hogs	5573	5769	6126	8288	
Total net increase in prod. livestock	\$23549	\$26770	\$29862	\$30458	\$
Value of feed fed		12542	13279	12994	
Return over feed from livestock	\$12230	\$14228	\$16583	\$17464	\$
Crop, seed and feed	6899	6198	6665	8297	
Income from labor off the farm	1120	1262	-	1258	
Miscellaneous income	443	497	1019		-
Total returns	\$20692	\$22185	\$24267	\$27752	
EXPENSES AND NET DECREASES					
Iruck (farm share)	\$ 785	\$ 389	\$ 473	\$ 1125	\$
Auto (farm share)	475	459	545	575	
Fractors and crop machinery	1710	2128	2468	3777	
Electricity (farm share)	501	416	398	415	
lired power	820	1028	1236	1223	
Livestock equipment	529	471	- 791	950	
Buildings and fences	1040	919	1317	1567	
Miscellaneous livestock expense	971	1118	956	1049	
abor	1604	1768	1894	1516	
Real estate taxes	617	627	732	791	
Personal property taxes	245	283	-	-	
Seneral farm expense and telephone	436	504	663	652	_
Interest on farm capital	1925	2091	2574	2851	-
Total expenses	\$11658	\$12201	\$12465	\$16491	\$
Labor earnings	\$ 9034	\$ 9984	\$11802	\$11261	\$

Summary of Earnings (Whole Farm on the Enterprise Basis)

Item	1966	1967	1968	1969	1970
Total acres	170	170	210	225	
Total tillable acres	120	120	160	175	
Acres in small grain	25	27	67	63	
Acres in cultivated crops	33	32	35	57	
Acres in hay	44	37	28	29	
Acres in pasture	18	24	30	26	-
Crop yield index	115	123	106	96	
Yield per acre - oats, bu.	90.0	70.0	60.0	51.0	
- wheat, bu.	-	-	-	17.1	
- corn, bu.	111.0	125.0	90.0	110.0	
- barley, bu.	-	-	45.0	55.6	
- soybeans, bu.	-	-	-	22.1	_
- alfalfa hay, tons	3.3	3.4	4.4		
- corn silage, tons	6.0	12.0	13.0	13.3	
Index of feeding efficiency	110	107	109	104	
Returns per \$100 feed fed - cows	230	237	230	250	
Returns per \$100 feed fed - other dai	ry 172	172	320	244	Acres -
Returns per \$100 feed fed - all dairy		222	247	248	
Pounds of milk per cow	12612	13257	12617	12181	
Pounds of concentrate per cow	5097	6044	6817	6256	
Pounds of hay per cow	6343	5979	5552	4789	
Pounds of silage per cow	7015	4840	4911	5986	
Returns per \$100 feed fed - hogs	185	188	167	204	
Pounds of concentrate per cwt.	449	350	406		
Pigs weaned per litter	7.7	6.5	7.7	8.2	
Average number of milk cows	26.8	28.1	28.1	28.4	
Pounds of hogs produced	25410	30887	33015		
Number of workers	1.6	1.5	1.7	1.5	
Nork units	541	555	581	455	
Expenses per work unit	\$10.83		\$ 9.73	\$21.17	\$
Fractor and crop machinery expense		* ~~ 1 <i><</i>	* 10.00	*•••	•
per crop acre	\$16.76	\$22.16	\$18.98	\$25.35	\$

Summary of Farm Management Factors
